



22 YEARS OF TRUSTED FLYING

COMPANY PROFILE
2019

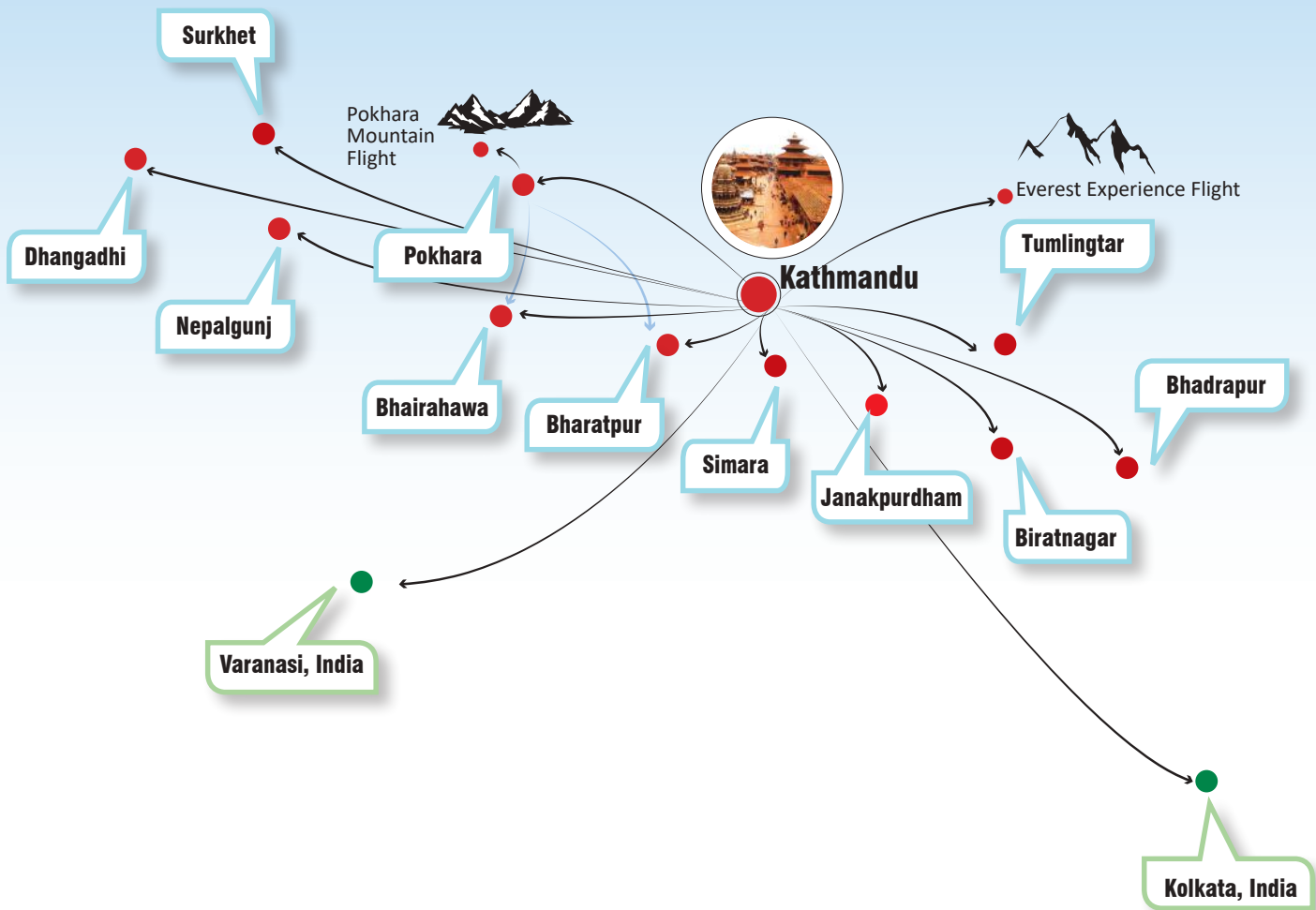
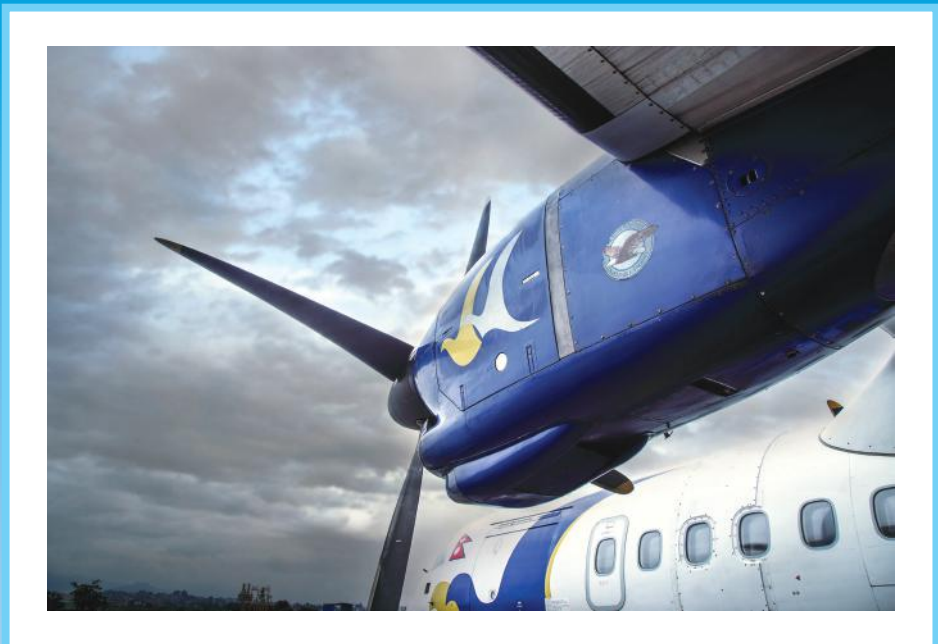
buddhaair@buddhaair.com 
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Jawalakhel, Lalitpur, Nepal 

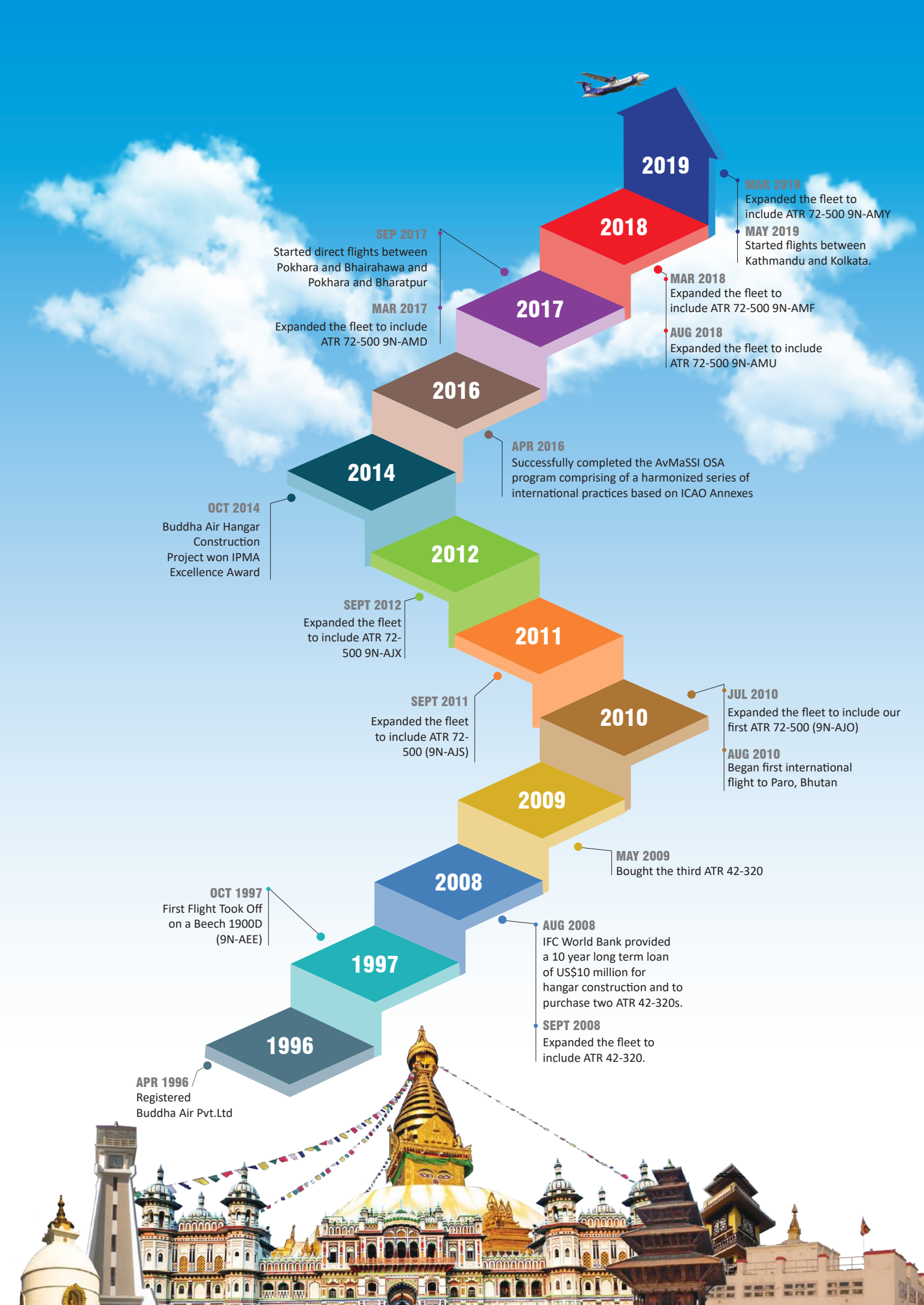


Buddha Air

ABOUT US

Buddha Air started its operations on 11 October 1997 and since then has been a trendsetter in Nepali civil aviation. We fly to 15 domestic sectors in Nepal and 2 international destinations in India. In our 22 years of trusted flying, we flew over 12 million passengers. Our current market share is 53.56% and our balance sheet has been in profit continuously for the past 17 years.





APR 1996
Registered
Buddha Air Pvt.Ltd

OCT 1997
First Flight Took Off
on a Beech 1900D
(9N-AEE)

1996

1997

2008

AUG 2008
IFC World Bank provided
a 10 year long term loan
of US\$10 million for
hangar construction and to
purchase two ATR 42-320s.

SEPT 2008
Expanded the fleet to
include ATR 42-320.

2009

MAY 2009
Bought the third ATR 42-320

2010

JUL 2010
Expanded the fleet to include our
first ATR 72-500 (9N-AJO)
AUG 2010
Began first international
flight to Paro, Bhutan

2011

SEPT 2011
Expanded the fleet
to include ATR 72-
500 (9N-AJS)

2012

SEPT 2012
Expanded the fleet
to include ATR 72-
500 9N-AJX

2014

OCT 2014
Buddha Air Hangar
Construction
Project won IPMA
Excellence Award

2016

APR 2016
Successfully completed the AvMaSSI OSA
program comprising of a harmonized series of
international practices based on ICAO Annexes

2017

MAR 2017
Expanded the fleet to include
ATR 72-500 9N-AMD
SEP 2017
Started direct flights between
Pokhara and Bhairahawa and
Pokhara and Bharatpur

2018

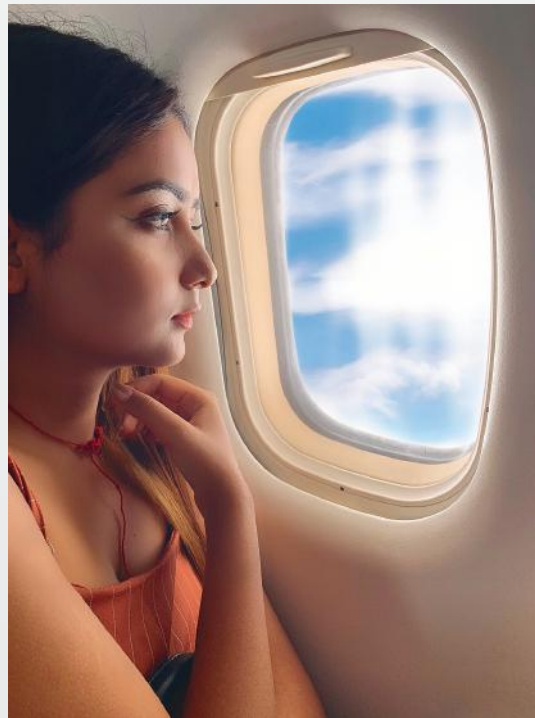
MAR 2018
Expanded the fleet to
include ATR 72-500 9N-AMF
AUG 2018
Expanded the fleet to include
ATR 72-500 9N-AMU

2019

MAR 2019
Expanded the fleet to
include ATR 72-500 9N-AMY
MAY 2019
Started flights between
Kathmandu and Kolkata.



We care for the environment and strive to manage the environmental impact of our operations. That is why we prefer to operate the fuel-efficient ATR aircraft. The exceptional environmental performance allows for lower greenhouse gas and CO₂ emissions. Furthermore, fuel consumption is reduced by 50% per passenger kilometer compared to small aircrafts.



FLEET

ATR 72-500



- Manufactured by Avions De Transport Regional (ATR) a joint venture of France and Italy.
- The ATR 72-500 is one of the best cost-efficient regional aircraft with turboprop engines
- Powered by Pratt & Whitney PW127 engines
- Capacity for 72 passengers
- We have seven ATR 72-500 aircrafts in operation.

ATR 42-320

- Manufactured by Avions De Transport Regional (ATR) a joint venture of France and Italy.
- The ATR 42-320 is a twin turboprop aircraft
- Powered by Pratt & Whitney Canada engines PW121 engines.
- Capacity for 47 passengers
- It features large overhead bins, handrail for facilitation of cabin/crew passenger movement and comfortable and spacious cabins.
- We have three ATR 42-320 aircrafts.



BEECH 1900D



- We are the only private airline in Nepal to purchase a brand new straight-out-of-the-factory pressurized Beech 1900D.
- It is manufactured by Raytheon Aircraft Company (now Hawker Beech) based in USA.
- It is the choice aircraft of the American Aircraft Pilots' Association Powered by Pratt & Whitney P767D turboprop engines.
- We have two Beech 1900D aircrafts.



SAFETY IS OUR CULTURE

SAFE OPERATIONS is our whole existence. Corporate Safety Department is the nerve center of the organization and we have invested huge financial and human resources.



1. OPERATIONS

DEPARTMENT: Flying you safely to your destinations are our 43 captains and 37 first officers. They are periodically sent for refresher training on designated fleet 6-axis simulators.

The crew is monitored through continuous audits by Compliance Department and Flight Data Monitoring System.

■ Our training department is focused on customizing syllabuses during simulators of trends that are identified during the last six months.

■ We have 11 licensed flight dispatchers who are responsible for safe flight operations. Our

dispatchers go to Bangkok for their annual refreshers.

■ Our Engineering Operations Division creates and monitors the flight procedures in conjunction with the aircraft manufacturers.

2. TECHNICAL DEPARTMENT:

We have a strength of over 170 employees out of 35 are engineers. All the relevant divisions of the technical department work in tandem to maintain aircrafts as per their manuals from our line

maintenance office at the ramp site and our hangar as well as stocked bonded store with assets worth over \$16 million.

All Engineers are provided refresher trainings and our in-house type training program allows creation of ample human resources.

3. GROUND OPERATIONS

DEPARTMENT: Ensuring safety on the ground are our 322 employees stationed in all the destinations we operate in. From cargo/ baggage handling, ramp operations to minute weight calculations, every small detail is meticulously reviewed.





FDM



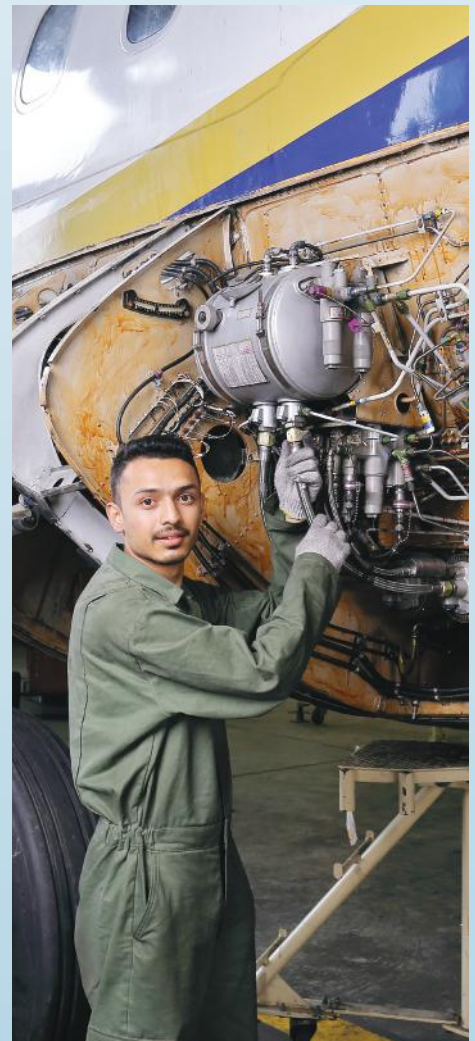
We are the sole domestic operator to voluntarily incorporate **Flight Data Monitoring System** to continuously monitor more than 216 flight parameters of the aircraft

HANGAR

Our closed-door international standard hangar is certified Part 145 MRO (Maintenance, Repair and Overhaul) from the Civil Aviation Authority of Nepal. The hangar can accommodate one narrow body jetliner.

Any scheduled airliner must have a hangar facility for conducting checks and maintenances to uphold safety standards.

Besides conducting base maintenance of our fleet at the hangar, we conduct scheduled maintenance for Druk Air and NOVO Air.





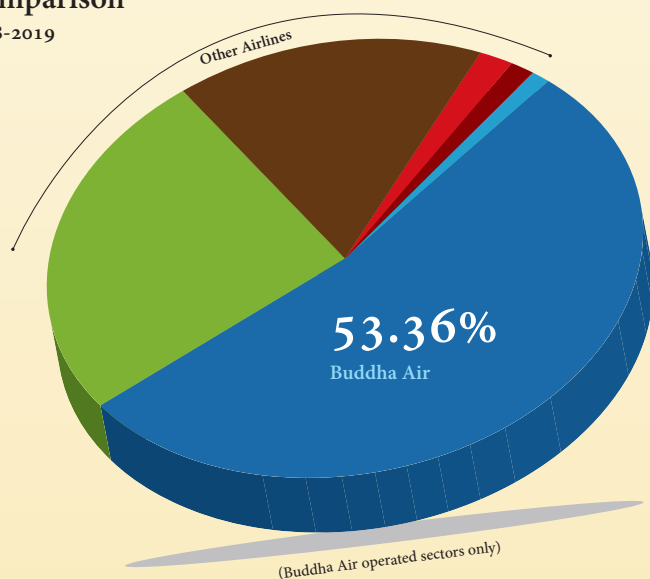
FLY LIKE ROYALTY

Our frequent flyer program, Royal Club, is the best way to reward our frequent flyer members and maintain customer loyalty. Membership is free. The earned miles can be redeemed for free domestic flight tickets or to get vouchers to shop, dine or buy gifts.

We currently offer two different memberships: **Royal Club Gold** and **Royal Club Platinum**.

Airlines Market Share Comparison

2018-2019



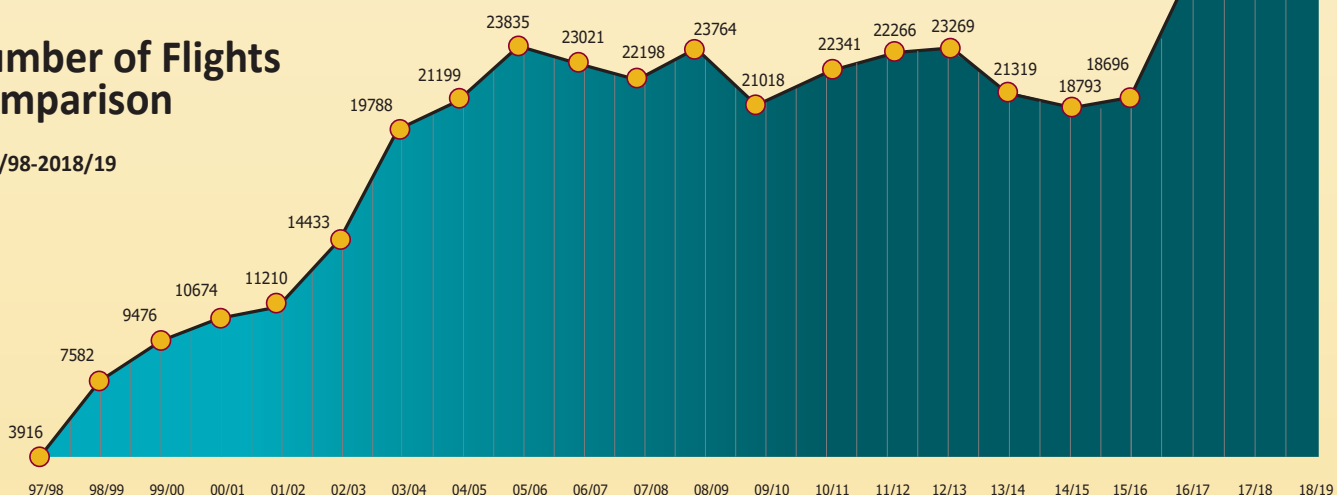
117,856

8,545



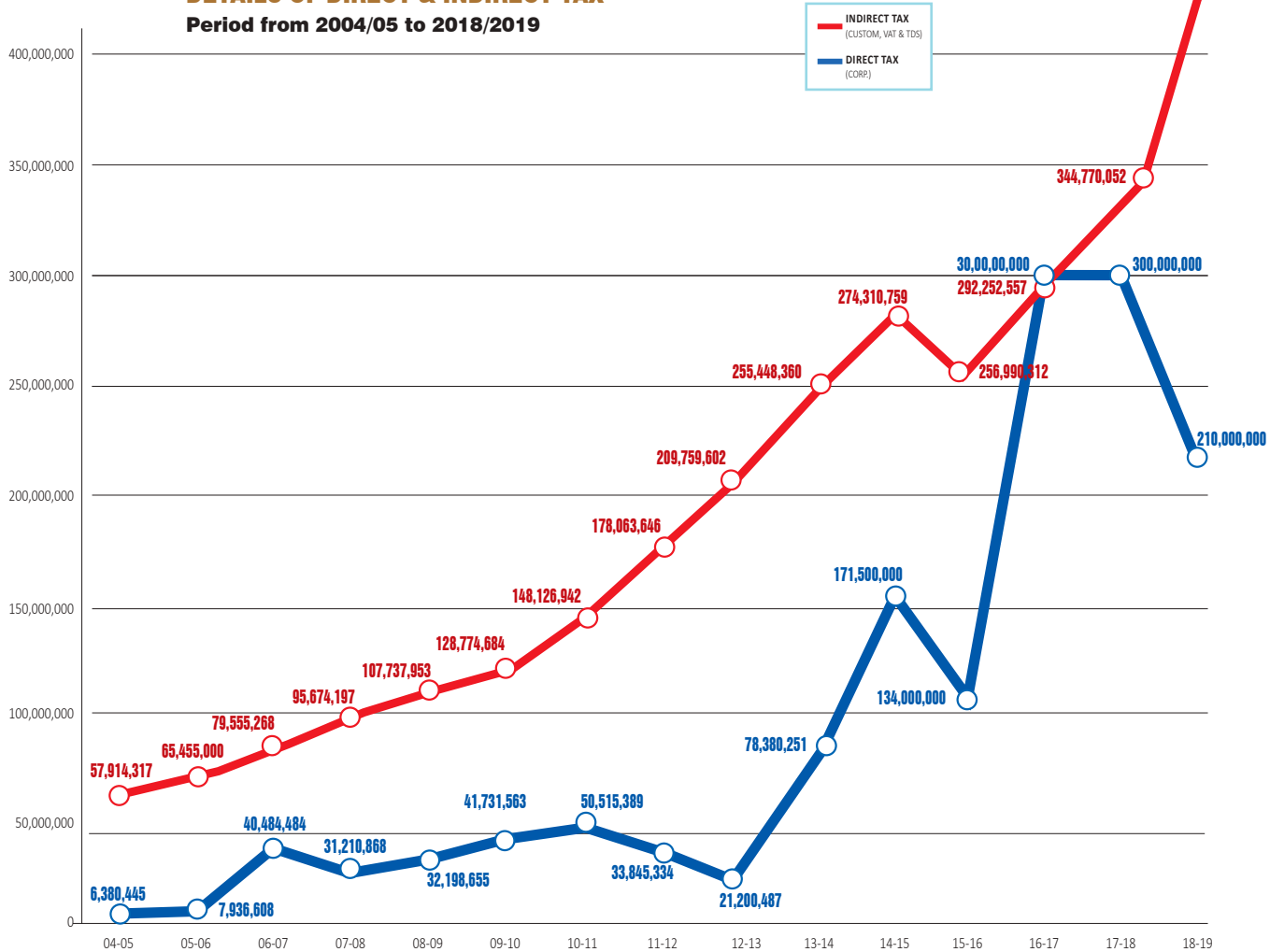
Number of Flights Comparison

1997/98-2018/19



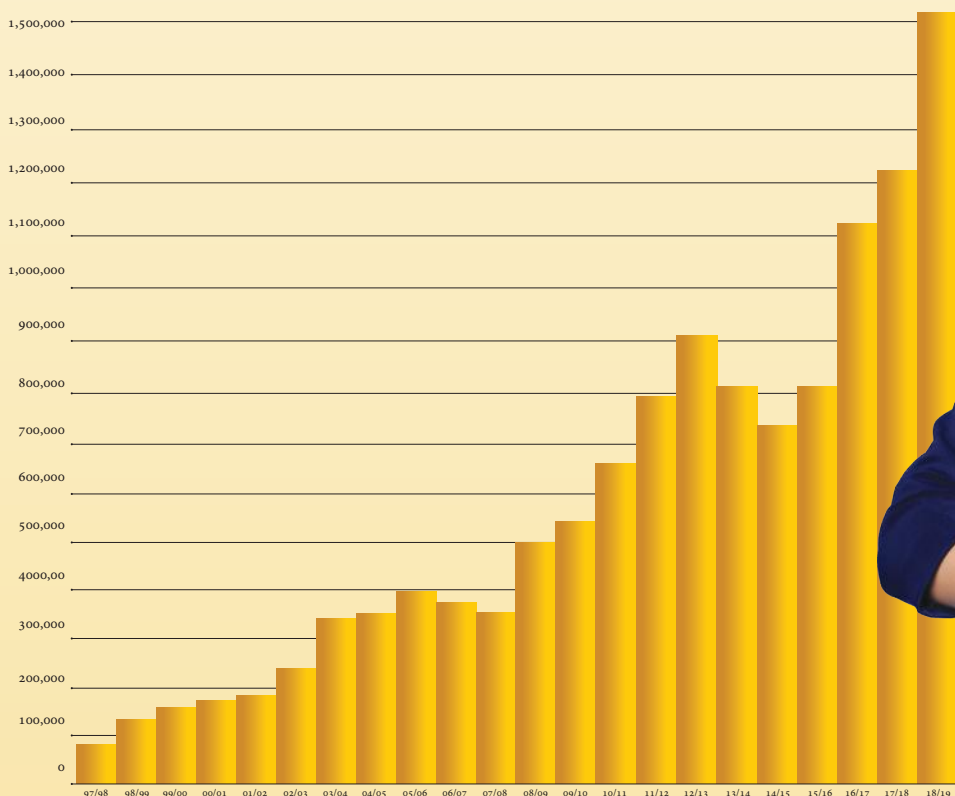
DETAILS OF DIRECT & INDIRECT TAX

Period from 2004/05 to 2018/2019

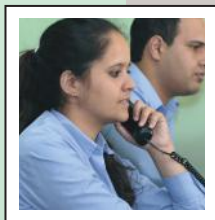
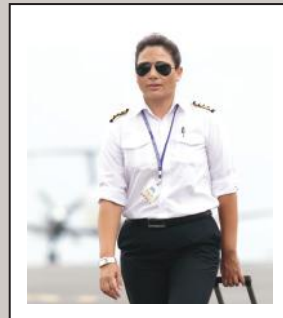
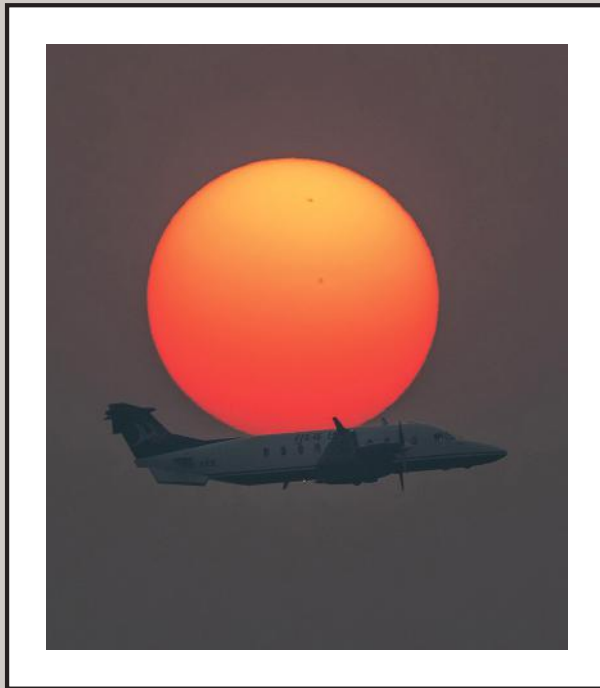


Total Passengers Comparison

1997/98 — 2018-2019



OUR TEAM



CREATING THE BEST AND MOST DIVERSE NEPALI WORKFORCE

From the moment passengers book their tickets to the time they arrive at their destinations, our employees work hard for their everlasting smiles. ***In the last 22 years, we have created the best and most diverse Nepali workforce of more than one thousand employees, who take the ownership of the Company.*** They are the sole reason behind our success.

Our personnel are always a step ahead in the market due to the continuous training and competence development programs to maintain the highest quality of service. We make highest investment in training among all the Nepali airline operators. ***We have invested a total of US\$ 1,391,635 on technical and US\$ 133,255 on non-technical training in the fiscal year 2018/19.***

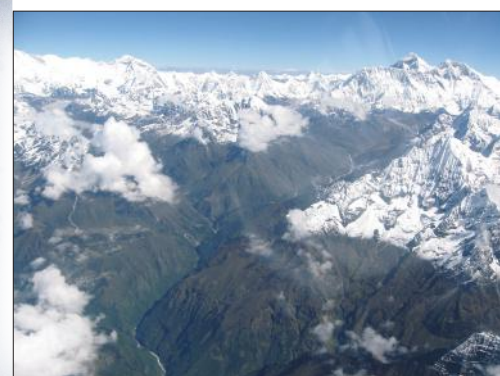


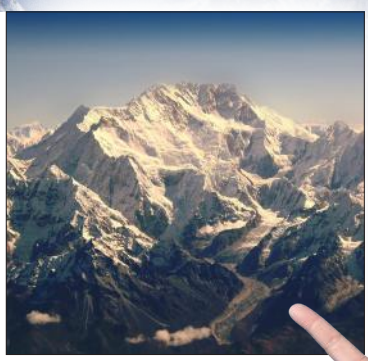
EVEREST EXPERIENCE



On 11 October 1997, our maiden flight was a scenic Everest Experience mountain flight. This commemorative flight set in motion our successful journey of being the preferred domestic airlines for such sightseeing flights in Nepal.

The hour long flight departs in the morning from the domestic airport in Kathmandu. Every passenger has a designated window seat where you can watch the majestic peaks like Everest, Makalu, Lhotse, etc roll by your aircraft window.





Our Everest Experience Mountain flight has been awarded the "Certificate of Excellence" by TripAdvisor^(R) for three consecutive years: 2017, 2018 & 2019.

CORPORATE SOCIAL RESPONSIBILITY

Ensuring Others Have a Chance Too



Rice is our staple diet, but Nepal imports more than US\$ 300 million worth every year, despite the country having the potential for paddy cultivation. A major issue here is due to fragmented farmland - where the average landholding is less than a hectare.

Our CSR has been investing to find an appropriate solution for this problem by creating the linkages from mechanizing the farming process, increasing the productivity and production cycle (9 tons per hectare) to drying and storage. Farmers can warehouse to get the best rates for their produce. A pilot project is underway at Belbari Municipality, Morang, Nepal.



So far, we have invested more than US\$ 500,000 and many hours of leadership to pave the path towards a self-sustainable agriculture in the country.

www.buddhaair.com

